



Brief Company Profile.

The management of CIL has been associated with the Medical Device Industry in India since the early 1980's and has had the opportunity work in the following specific fields:

1. Invasive Cardiology
2. Cardiac Surgery
3. Endoscopic Surgery
4. Anesthesiology
5. Intensive Care
6. Physiotherapy

This was the time the medical device market was beginning to grow and the doctors were very eager to adapt to the new technologies as they were being performed in the West. Our job was not limited to just selling the product but we also enhanced our role as being a partner with the doctor through continuous medical education that included, workshop's, seminars, sponsorship of medical conferences, sponsorship of other training and development activities.

We had doctors as well as specialists visit India from abroad and train the doctors and technicians here, as well as conducted workshops on the same lines

Some of the innovations that we were responsible of bringing into the country include the following:

1. PTCA : Coronary Angioplasty (ACS/Guidant)
2. Rotational Arthroscopy (Rotablator)
3. Gasless Laparoscopy (Origin/Guidant)
4. Treatment of Hernia using the Pre-Peritoneal Balloon (Origin/Guidant)
5. Introduction of Mechanical Stapling of Mesh in Endoscopic Surgery (Tacker/Origin, Guidant).
6. Membrane Oxygenators in Cardiac Bypass Surgery.
7. Introduction of 3M IOBAN, for the first time in India.

Major Companies represented by group in the last 15- 20 years include the following:

1. St. Jude Medical, USA. (Heart Valves)
2. Scimed Medical Systems, USA (Membrane Oxygenators)
3. Vitalitec for SLS Clips
4. W.L. Gore (PTFE Vascular Grafts, Patches etc.)
5. Viggo Spectramed (IV Cannulas, Central Venous Catheters etc.)
6. Guidant, USA (PTCA Catheters, Cardiac Stents, Guidewires etc.)
7. J.Jamner Surgical (Jarit) Open Surgery & Endoscopic Instruments
8. CIT GmbH, Germany (Endoscopic Instruments)
9. Origin, Guidant, USA (Endoscopic Disposables, Mesh, Tacker {Mechanical Fixation Device} Hernia Balloon, etc.)
10. Newport Ventilators, USA.



11. Sorin Italy, (Heart Lung Machines)
12. Biotronik Germany Cardiac Devices

Currently, Cardiomed is associated with the following companies:

1. Styker USA: www.stryker.com
2. UE World, China : Manufactures of Video Laryngoscopes, www.ueworld.com
3. Jarit Inc. (Division of Integra Life Sciences, USA) range of High Quality Minimal Invasive Surgery, CV, Spine Instruments.
<http://www.integralife.com/index.aspx?redir=products#Oti>
4. Gelita Medical, Germany : Complete range of absorbable hemostats.
5. Pharmaplast AE, Egypt : Wound Management Products.

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